### Kirei Lifestyle Plan KPI definitions GRI 203-1

Regarding the mid- to long-term targets of the Kirei Lifestyle Plan that are noted on page 34 to 36, the formulas and factors that comprise each indicator, and the scope of each indicator, are as shown below.

#### Making my everyday more beautiful

Was Authoria	Indicator				Year
Kao Actions	Formula	Factor	s	Scope	
king my everyday more beautiful					
	The number of people empowered to enjoy more be	autiful lives—greater cleanliness, easier aging, better health and confidence in self-expression		1 billion	2030
Commitment	A + B + C (people)	A: Number of people reached by sold products of brands certified as contributing to improving quality of life according to standards set by Kao (people)  B: Cumulative number of people reached by Kirei awareness-raising activities for acquiring habits for cleanliness, beauty & health (people)  C: Number of people reached by new and improved products that meet Kao's Universal Design Guidelines (people)  Products that can be counted in both A and C are not calculated twice  The number of people in B that can be counted again in A and C are estimated based on assumed conditions and not calculated twice	Kao Group's consumer prod     Awareness-raising activities		íao Group
	The number of products that contribute to a comfortable, beautiful, healthy life and touch the heart of people			7 billion	2030
Improved quality of life	A (products)	A: The number of sold products of brands certified as contributing to improving quality of life according to standards set by Kao	•Kao Group's consumer products		
	Cumulative number of people reached by awareness	-raising activities for acquiring habits for cleanliness, beauty & health using Kao products and servi	ices (cumulative since 2016)	0.1 billion	2030
Habits for cleanliness, beauty & health	A (people)	A: Cumulative number of people reached by Kirei awareness-raising activities for acquiring habits for cleanliness, beauty & health  Number reached by awareness-raising activities using products and services provided by Kao employees  Number reached by communication-based awareness-raising activities (websites, social media, etc.)	Kao Group     Reporting period: Since 2016	6	
	% of new or improved products that meet Kao's Univ	versal Design Guidelines		100%	2030
Universal product design	A/B×100(%)	A: Number of products that meet conformance criteria*1*2 (pcs) B: Total number of products (pcs)  1 Up to 2020: Improved products are certified as conforming to Universal Design only if they have new UD considerations compared with before the product improvements From 2021: Certified as conforming to Universal Design if they have UD considerations, irrespective of whether they are new considerations  2 Due to revisions to standards, 2021 and 2022 values are only for Japan	Kao Group's consumer prod     New or improved products	ucts	
	% of targeted ingredients of concern on which views	s are disclosed		100%	2030
Safer healthier products	A / B × 100 (%)	A: The number of ingredients of concern on which views are disclosed (ingredients)     B: Total number of established ingredients of concern (ingredients)	•Kao Group		



#### Making thoughtful choices for society

Kan	Actions	Indicator			Target value	Year		
Não Actiona		Formula	Factor	s				
/laking thoughtful cho	oices for society							
		% of Kao brands that make it easy for people to mak	e small but meaningful choices that, together, shape a more resilient and compassionate society		100%	2030		
Commitment		(A + B + C + D)/E × 100 (%)	A: Number of Kao brands that conducted environmental awareness-raising activities to realize sustainable lifestyles (brands)  B: Number of Kao brands that help to solve social issues and that prompt people to feel and relate to the brand's social usefulness (brands)  C: Cumulative number of Kao brands that provided products incorporating innovations able to create transformative, sustainable impacts on lifestyles, society and/or the environment (brands)  D: Cumulative number of Kao brands that provided business and systems able to create transformative, sustainable impacts on lifestyles, society and/or the environment (brands)  E: Number of designated Kao brands  Products that can be counted in A, B, C and D are not calculated twice	•The Kao Group's designated •Awareness-raising activities designated consumer produc	ies conducted by the Kao Group's			
		Cumulative number of people reached by awareness	raising activities for promoting environmentally friendly lifestyles and realizing a sustainable work	d (cumulative since 2016)	0.1 billion	2030		
Sustainable lifestyle	le promotion	A (people)	A: Cumulative number of people reached by environmental awareness-raising activities for realizing sustainable lifestyles Number reached by awareness-raising activities using products and services provided by Kao employees Number reached by communication-based awareness-raising activities (websites, social media, etc.)	eded •Kao Group •Reporting period: Since 2016				
		% of Kao brands that help to solve social issues and	that make people feel and sympathize with the brand's social usefulness		100%	2030		
Purpose driven brai	ands	A / B × 100 (%)	A: Number of Kao brands that received a high degree of empathy in the consumer survey (brands)  B: Number of Kao brands that have been designated (brands)	•The Kao Group's designated	consumer product	brands		
		Cumulative number of proposed or realized products	with a big positive impact on lifestyles (cumulative since 2019)		10 or more	2030		
Transformative inno	ovation	A (announcements)	A: Cumulative number of announcements relating to products that incorporate innovations able to create transformative sustainable impacts on lifestyles, society and/or the environment	Kao Group consumer produc     Reporting period: Since 2019	s and industrial-use products			
	Transformative innovation	Cumulative number of proposed or realized business	ses and systems with a big positive impact on lifestyles (cumulative since 2019)		10 or more	2030		
		A (announcements)	A: Cumulative number of announcements relating to business and systems able to create transformative sustainable impacts on lifestyles, society and/or the environment	•Kao Group businesses and s •Reporting period: Since 2019	/stems			
	Responsibly sourced raw materials	% of certified paper products and pulp for consumer	products		100%	2025		
Responsibly source		A / B × 100 (%)	A: The weight of certified paper products and pulp (FSC, PEFC, SFI) for the Kao Group's consumer products (t) B: The weight of paper products and pulp for the Kao Group's consumer products (t)	Paper products and pulp for t products     Office paper and other paper				
		Confirm traceability to oil palm smallholders			Finish	2025		
		A (farms)	•A:The number of oil palm smallholders for which traceability has been confirmed (farms)	•Oil palm smallholders				



#### Making the world healthier & cleaner

	Kao Actions	Indicator				Year
	Kao Actions	Formula	Factor		Scope	
Ma	aking the world healthier & cleaner					
		% of Kao products that leave a full lifecycle environn	mental footprint that science says our natural world can safely absorb		100%	2030
	Commitment	A/B×100(%)	A: Number of products satisfying conformance criteria for Decarbonization, Zero waste and/or Water conservation (pcs) B: Total number of products (pcs)	Kao Group consumer production     Except some brands	ts (top-selling 95% of	products)
		Kao recognition or achievement level by external rati	ings firms		Highest evaluation level	Yearly
		_	Obtain A rankings in CDP for Climate Change, Water Security and Forest simultaneously	•Kao Group		
		% reduction in absolute full lifecycle CO <sub>2</sub> emissions	(Base year: 2017)	1	22%	2030
		(1-A/B)×100(%)	A: Annual lifecycle CO <sub>2</sub> emissions of the year in question (t-CO <sub>2</sub> ) B: Annual lifecycle CO <sub>2</sub> emissions of base year in question (t-CO <sub>2</sub> ) *Base year: 2017	Entire lifecycle process for th     Raw-materials procurement,     process of the Kao Group's ir	manufacturing, and d	listribution
						2025
	Decarbonization	% reduction in absolute scope 1 + 2 CO <sub>2</sub> emissions (Base year: 2017)			55%	2030
		(1-A/B)×100(%)	A: Annual scope 1 + 2 CO <sub>2</sub> emissions for the year in question (t-CO <sub>2</sub> )  B: Annual scope 1 + 2 CO <sub>2</sub> emissions for base year (t-CO <sub>2</sub> )  *Base year: 2017	•Factories, offices, logistics ce the Kao Group	enters, and company	cars owned by
		% of renewable energy in electricity consumption				2030
		A/B × 100 (%)	A: Quantity of consumed electricity produced from renewable energy (kWh)     B: Quantity of electricity consumption (kWh)	•Kao Group factories, offices,	and logistics centers	
		Quantity of fossil-based plastics used in packaging		1	Will peak and begin to decline	2030
		A / B × 100 (%)	A: Quantity of plastic packaging (t) used during the year in question     B: Quantity of plastic packaging (t) used during the previous year	Quantity of plastic packaging used by the Kao Group (consumer products)		Group
		Quantity of innovative film-based packaging penetral	tion for Kao and others per annum		300 million	2030
	Zero waste	A + B (pcs)	A: Sales quantity of innovative film-based packaging (Kao Group) (pcs)     B: Sales quantity of innovative film-based packaging using and applying Kao technologies (other companies) (pcs)	•Kao Group and other companies		
		% recycling rate of plastics involving Kao			50%	2030
		(A1 + A2 + A3) / B × 100 (%)	A1: Quantity of plastic (t) that underwent positive recycling during the year in question A2: Quantity of recycled plastic (t) used in plastic packaging during the year in question A3: Quantity of plastic (t) collected by Kao together with society, and used by society during the year in question B: Quantity of plastic packaging (t) used during the year in question	•Kao Group		



#### Making the world healthier & cleaner

	Kao Actions	Indicator				Year
Rao Actions		Formula	Factor		Scope	
Ma	king the world healthier & cleaner					
		Practical use of innovative film-based packaging made	de from collected pouches		Product launch	2025
		Product launch	•Launch of innovative film-based packaging made from collected pouches	•Kao Group		
		% of recycled plastic used in PET containers (Japan)			100%	2025
		A / B × 100 (%)	A: PET containers using recycled plastic (pcs)     B: PET containers (pcs)	Bottles made of PET materia household products (exclude products)		
	Zero waste	% of the waste the waste generated from Kao sites	, ratio of waste that cannot be recycled *Beginning with production sites		0 (less than 1%)	2030
		(A + B) / C × 100 (%)	A: Quantity of waste directly sent to landfill (t) B: Quantity of waste simply incinerated (incinerated without heat recovery) (t) C: Quantity of waste emissions (t)	Waste classed as industrial v     Excluding waste that must b incinerated based on laws, or	e directly sent to land	
		% reduction of discarded products and discarded sa	eles promotion materials (Base year: 2020)		95%	2030
		(B-A)/B×100(%)	A: Weight of discarded products and discarded sales promotion materials for the year in question" (t) B: Weight of discarded products and discarded sales promotion materials for the base year' (t) 1 Discarded sales promotion materials: Unshipped portion 2 Base year: 2020	•Kao Group consumer produc	ts (Japan)	
		% reduction in full lifecycle water use per unit of sal	es (Base year: 2017)		10%	2030
	Water conservation	[ 1 - (A <sub>1</sub> /A <sub>2</sub> ) / (B <sub>1</sub> / B <sub>2</sub> ) ] × 100 (%)	A1: Annual lifecycle water use for the year in question (million m³) A2: Sales for the year in question (hundred million yen) B1: Annual lifecycle water use for the base year (million m³) B3: Sales for the base year (hundred million yen)	Entire lifecycle process for cu     Raw-materials procurement,     Kao Group's industrial-use pr	manufacturing, and	
		% reduction in full lifecycle water use per unit of sal	es in regions with water scarcity (Base year: 2017)		40%	2030
		Plan to disclose in 2024				
	% of plants that disclose VOC and COD emissions			100%	2025	
Air & water pollution prevention		A / B × 100 (%)	A: The number of factories that disclose VOC and COD emissions (factories)     B: Total number of factories (factories)	•Factories owned by the Kao	Group	



#### Walking the right path

	Kao Actions	Indicator				Year
Rau Actions		Formula	Factor	Scope		
Wal	king the right path					
		Kao recognition or achievement level by external ratings firms			Highest evaluation level	Yearly
		Selected	Listed as one of the "World's Most Ethical Companies®" by Ethisphere Institute	•Kao Group		
	Effective	Number of serious compliance violations per annum			0	Yearly
Effective corporate governance		A (announcements)	Compliance violations that have a significant impact on management and significantly damage corporate value     These violations are decided through opinions solicited from the Compliance Committee Secretariat (including evaluations and proposals by external lawyers from a third-party perspective), the Compliance Committee and Audit & Supervisory Board Members and deliberations by the Management Board considering the maliciousness of the violation and its impacts inside and outside our company. The conclusions are reported to the Board of Directors.	•Kao Group		
		% of consumer product brands for which people can	n easily access complete ingredients information		100%	2030
	Full transparency	A/B×100(%)	A: The number of brands that satisfy the following conditions (brands) Brands that disclose the ingredient names for designated ingredients above a defined amount B: Number of brands that contain the designated ingredients (brands)*  *From 2021, the scope is only brands that contain the designated ingredients	Kao Group's consumer products     The number of brands as of December 31 each year     Excludes foods and tools		
		% response rate to human rights due diligence (internal risk assessment)			100%	2030
		A / B × 100 (%)	A: The number of factories (sites) and companies (companies) that conduct due diligence assessments B: The total number of Kao Group factories (sites) and companies (companies)	•Factories and offices owned	by the Kao Group	
		% response rate to human rights due diligence (supp	plier risk assessment)		100%	2025
	Respecting human rights	A / B × 100 (%)	A: The number of suppliers that have conducted due diligence assessments in the last three years from the applicable year (suppliers)     B: The number of suppliers that Kao did business with in the applicable year (suppliers)	•Direct materials suppliers o	f the Kao Group	
		% response rate to human rights due diligence (contractor risk assessment)		100%	2030	
		A / B × 100 (%)	A: The number of contractors that have conducted due diligence assessments in the last three years from the applicable year (contractors)     B: The number of contractors that Kao has contracted in the applicable year (contractors)	•Contractors in factories and	offices owned by the	ne Kao Group
		Affirmative answer rate to questions on "Inclusive or	rganizational culture" in our employee engagement survey		75%	2030
Inclusive & diverse workplaces	A / B × 100 (%)	A: The number of affirmative answers to questions on "Inclusive organizational culture" in our employee engagement survey (answers)     B: The number of answers to questions on "Inclusive organizational culture" in our employee engagement survey (answers)	•Employees of the Kao Grou			
		% of female managers			Same as % of female employees	2030
		A / B × 100 (%)	A: The number of female managers (people) B: The total number of managers (people)	•Employees of the Kao Grou •All managers	р	



Kao Actions		Target value	Year			
Formula		Factor	:	Scope		
alking the right path						
	Lost time frequency rate (per million hours worked)			0.1	2030	
	A / B × 1,000,000 (people/million hours)	A: The number of dead and injured (individuals who were absent one or more days from work and lost a body part or function) (people) B: Total number of actual working hours (hours)	•Employees of the Kao Grou	р		
	Average number of lost long-term work days (days/pe	eople) *Starting from Japan		105	2030	
	( A <sub>1</sub> + A <sub>2</sub> ++ A <sub>6</sub> ) / B (days/people)	A: The number of days of leave that satisfy the following conditions (days)  (1) Extended leave of absence of 30 or more consecutive calendar days  (2) Personal illness or injury leave, absence from work or leave of absence, except for leave with pay  (3) Applicable illness: Personal illness or injury  B: Total number of employees who took leave of absence from work (people)	•Employees of the Kao Grou * To expand to all employee			
Employee wellbeing & safety	Ratio of employees who have lost long-term work da	ys per 1,000 employees *Starting from Japan		0.12	2030	
	A/B×1,000 (‰)	A: The number of employees who took extended leave of absence, satisfying the following conditions (people):  (1) Extended leave of absence of 30 or more consecutive calendar days  (2) Personal illness or injury leave, absence from work or leave of absence, except for leave with pay  (3) Applicable illness: Personal illness or injury  B: Total number of employees (people)	•Employees of the Kao Grou *To expand to all employee			
	Affirmative answer rate to questions on "GENKI rate (Degree of vitality)" in our employee engagement survey				2030	
	A/B×100(%)	A: The number of affirmative answers to questions on "Degree of GENKI (being energetic, lively, bright)" in our employee engagement survey (answers)  B: The number of answers to questions on "Degree of GENKI (being energetic, lively, bright)" in our employee engagement survey (answers)	•Employees of the Kao Grou	р		
	Affirmative answer rate to questions on "Organization	nal culture in which employees are encouraged to take on challenges" in our employee engageme	ent survey	75%	2030	
Human capital development	A/B×100(%)	A: The number of affirmative answers to questions on "Organizational culture in which employees are encouraged to take on challenges" in our employee engagement survey (answers) B: The number of answers to questions on "Organizational culture in which employees are encouraged to take on challenges" in our employee engagement survey (answers)	•Employees of the Kao Grou	р		
	Affirmative answer rate to questions on "Effective an	nd flexible workstyle" in our employee engagement survey		75%	2030	
	A / B × 100 (%)	A: The number of affirmative answers to questions on "Effective and flexible workstyle" in our employee engagement survey (answers)  B: The number of answers to questions on "Effective and flexible workstyle" in our employee engagement survey (answers)	•Employees of the Kao Grou	1010		
	% of chemical products and raw materials with discle	osed information on benefits and safety to ensure safe usage for our customers		100%	2030	
	A/B×100(%)	A: The number of chemical substances for which risk assessments are done and safety assessment documents are made, and are disclosed on the website (categories)  B: The number of Kao priority chemical substances selected from 2020 to 2030 according to production amounts, emissions amounts and public concern (categories)	•Substances handled by the	Kao Group		
Responsible chemicals management	% of areas where impacts on health, environment ar disposal	nd safety from chemicals are managed responsibly and sustainably considering their stages from	raw-material procurement to	100%	Yearly	
	$ \begin{array}{c} (A_1 + A_2 + \ldots + A_C)_1 + \cdots + (A_1 + A_2 + \ldots + A_C)_D \\ \underline{(B_1 + B_2 + \ldots + B_C)_1} & (B_1 + B_2 + \ldots + B_C)_D \\ D \end{array} \times 100  (\%) $	A: The number of items assessed by risk assessments on chemical substances (items) B: The number of items targeted for risk assessments on chemical substances (items) C: The number of factories (sites) D: The number of items targeted for risk assessments (1. Display of GHS at workplaces, 2. Maintenance of SDS, 3. Qualitative assessment, 4. Measures to reduce risks)	•Factories owned by the Kad	Group		

