We have defined our sustainability indicators as follows and are conducting activities accordingly.

Conservation

Materiality	\rac{1}{2}		Res	ults		Targets	Results	Targets	000 **			
	Vision Items	2013	2014	2015	2016	20)17	2020	− SDGs* ⁷			
	Minimize environmental impact from our business activities and contribute to the realization of the One Planet Living vision for environmental sustainability											
	Reduction rate for CO ₂ emissions*1											
	Scope 1 and 2	▲27%	▲28%	▲29%	▲30%	▲31%	▲31%	▲35%				
	Across the lifecycle	▲14%	▲15%	▲17%	▲14%	_	▲14%	_	12 13			
	Japan, across the lifecycle	▲18%	▲16%	▲17%	▲16%	_	▲15%	▲35%				
	Reduction rate for water usage*1											
	All Kao Group plants and offices	▲33%	▲38%	▲43%	▲ 42%	▲38%	▲43%	▲ 40%				
	Across the lifecycle	▲16%	▲18%	▲21%	▲17%	_	▲19%	_	6 12			
	Consumer products in Japan, during product use	▲22%	▲22%	▲24%	▲22%	_	▲24%	▲30%				
	Reduction rate for waste production*1											
Conservation	All Kao Group plants and offices	▲28%	▲27%	▲27%	▲25%	▲31%	▲25%	▲33%	12			
	Percentage of sales from products displaying the "eco together logo*2	" 25%	27%	28%	29%	_	29%	_	6 9 12 13			
	Procurement of sustainable palm oil*3	_	_	PKO*3 Completed traceability to the mills*4	PKO*3 Completed traceability to the mills	PO*3 Traceability to the mills	PO*3 Completed traceability to the mills to 97%	Traceability to the plantations	15			
	Procurement rate for sustainable paper and pulp*5	_	_	96%	99%	_	99.8%	100%	15			
	Promote further environmental activities by engaging in environmental communication with society											
	Cumulative number of participants in environmental communic (thousands of people)	ation*6	240	460	690	820	910	1,000	12			
	Aim to contribute to the realization of a sustainable society by promoting sound chemical management through Strategic Approach to International Chemicals Management (SAICM) activities											
	Number of released safety summaries for Kao priority risk asses substances	esment _	_	7 (Total 7)	3 (Total 10)	3 (Total 13)	3 (Total 13)	Total 20	3 12			
	Number of released GPS safety summaries for chemical produc	ts (Total 30)	47 (Total 77)	12 (Total 89)	18 (Total 107)	16 (Total 123)	18 (Total 125)	Total 150	3 12			

^{*1} Per unit (of sales), relative to FY2005.

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^{*2} Consumer products in Japan; sales rate of products that meet the criteria for "eco together" certification "eco together" certification:

http://www.kao.com/global/en/sustainability/environment/statement-policy/eco-friendly-products/eco-together-logo/

^{*3} Progress of activities to trace the palm oil used by the Kao Group back to the plantations; PKO: palm kernel oil, PO: palm oil.

^{*4} As of the end of 2015, we were unable to establish the traceability of some of the derivatives that we had no choice but to purchase from other companies.

^{*5} Procurement rate of recycled and sustainable paper and pulp, packaging materials and office paper used by the Kao Group.

^{*6} Cumulative number of participants in educational programs, factory tours, environmental events, etc., since 2014.

^{*7} The goals to which the Kao Group can contribute among 17 Sustainable Development Goals.

Materiality	Vision	Items	Results				Targets	Results	Targets	SDC-	
			2013	2014	2015	2016	2017		2020	SDGs	
Health	Improve and prevent obesity and lifestyle diseases by contributing to the creation of a society conducive to a healthy life										
		mber of participants in health educational programs*8 busands of people)	_	1,610	2,610	2,310	2,900	2,920	_	3	
Hygiene	Prevent the spread of infectious diseases by contributing to the creation of a society conducive to a hygienic life										
		mber of participants in the educational programs of hygiene habits*9 busands of people)	_	6,110	7,520	7,610	10,000	8,670	12,000	3 6 12	
	Support the lifestyles of the elderly by contributing to the creation of a society conducive to healthy aging, both mentally and physically										
Aging		mulative number of the products improved with Universal Design asiderations*10	1,303	2,066	2,876	3,585	_	4,666	_	12	
	Im	elementation rate of improvements with Universal Design considerations*10	79%	80%	91%	71%	_	63%	_		
Partnerships with communities	Engage in social activities with local communities to contribute to an improved quality of life										
		mber of times information was provided to employees regarding unteer activities	126	79	71	67	70	50	80	17	
		ucational activities for external parties provided through transmitted ormation	100	71	99	59	60	60	80	17	

^{*8} Number of participants in walking events and events for measuring visceral fat; QUPiO users.

QUPiO: A program aimed at providing support for health promotion and preventive, lifestyle improvement measures based on knowledge obtained from joint research undertaken with the University of Tokyo using a database of health checkup data for one million people that covers an extended period of time.

The implementation rate of improvements is the percentage of products improved with Universal Design considerations among all new and improved product items. The data until 2015 covers Japan, the data for 2016 covers Japan and the Americas, and the data for 2017 covers Japan, the Americas and Europe (not including salons and Molton Brown Ltd.).

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Materiality	Visi		Items	Results				Targets	Results	Targets	SDGs
	VISI	on		2013	2014	2015	2016	2017		2020	SDGS
Integrity	Instillment of integrity throughout the entire Kao Group										
		BCG test rate	i test rate		87.2%	96.4%	97.5%	100%	97.1%	100%	16
		Number of serious compliance violations*11		0	0	0	0	0	0	0	IU
Diversity and inclusion	Maximize employee potential through diversity and inclusion										
		Percentage of fer	nale managers	27.7%	27.6%	27.5%	25.4%*12	_	25.1%	30%*13	5
		Percentage of fer	nale managers (Japan)	10.5%	10.1%	10.4%	13.1%*12	_	14.6%	15%*13	5
			dance rate for manager training on diversity and gement capabilities (Japan)	_	_	_	8.2%	100%	55.7%	200%*14	10
Employee health and safe workplaces	Improvement of health literacy and safety awareness among employees										
		Total participants	for health promotion programs	_	_	_	31,885	32,900	36,259	35,900	8
		Lost time accider	nt frequency rate*15	0.74*16	0.54	0.61	0.67	Less than 0.26	0.55	Less than 0.10	8

^{*11} Serious compliance violations relating to the Kao Group's operations are internally defined and managed within the Kao Group.

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^{*9} Number of participants in the educational programs for infant care, hand and hair washing, laundry and cleaning, and menstrual hygiene (including the delivery of educational samples and tools) in Japan and the rest of Asia.

^{*10} Products improved with Universal Design considerations represent products improved from considerations including accessibility, safety and usability.

^{*12} The definition of "manager" was revised in 2016 following the promotion of integrated Group management.

^{*13} Not established as targets for 2020, but targets to be quickly realized as future milestones.

^{*14} Cumulative attendance rate for manager trainings since 2016.

^{*15} Number of persons dead or seriously injured in occupational accidents per million hours worked (including only accidents involving at least one lost work day and also the loss of a part of the body or a bodily function).

^{*16} Global production and R&D divisions.