News Release

Kao Corporation



14-10, Nihonbashi Kayabacho 1-chome, Chuo-ku, Tokyo 103-8210 Japan www.kao.com/global/en

FOR IMMEDIATE RELEASE

July 20, 2022

Kao and Cainz Test the Introduction of Foldable Containers as Reusable Packing Material

Evaluating Their Effect on Reducing Environmental Impact and Improving Work Efficiency

From July 6, 2022, the Kao Corporation and Cainz Corporation began testing the use of foldable containers that can be used repeatedly as packing materials for products at one of the Cainz's stores in Tokyo. In addition, both companies are collaborating to evaluate the effects of utilizing foldable containers to reduce the environmental impact and improve work efficiency. Utilizing the knowledge gained through this test, Kao and Cainz aim to expand the number of stores that use foldable containers and to build it into an industry-wide initiative.





In recent years, as environmentally friendly efforts by companies have increased, Kao is taking the *Yoki-Monozukuri**1 concept, cultivated by the group through its corporate activities to date, and upgrading it to ESG-driven *Yoki-Monozukuri*, as well as strengthening its initiatives in consideration of the environment and society. In October 2021, Cainz also formulated the Kumimachi Concept*2 to achieve carbon zero in the entire Cainz supply chain by 2050, and is contributing to carbon zero in towns that have Cainz establishments as well*3.

Until now, recyclable corrugated cardboard has been mainly used as the material for packing products when delivering products to retailers, but, the burden of opening and disposing of the cardboard at stores and the CO₂ emissions produced during the recycling process remained a challenge.

Therefore, Kao and Cainz are collaborating to test the introduction of foldable containers that can be used repeatedly, and start efforts to collect and reuse them. In addition, both companies are examining the effects of foldable containers in various situations such as delivery, display and sales, and are determining the advantages and disadvantages of using foldable containers. Moving





Reusable foldable container

forward, based on these results, Kao and Cainz will first expand the number of stores that use foldable containers, and in the future aim to standardize their use throughout the industry.

- *1 Kao defines *Yoki-Monozukuri* as a strong commitment by all members to provide products and brands of excellent value for consumer satisfaction.
- *2 Kumimachi Concept

https://www-cainz-co-jp.translate.goog/about/effort.html? x tr sl=ja& x tr tl=en& x tr hl=ja

*3 Cainz Establishes 2050 Carbon Zero Target

https://www.cainz.co.jp/images/information/pdf/20211025 info.pdf (Japanese)

Main Aspects of the Initiative

■ Goal

Evaluation of the effect of using foldable containers as a reusable packing material

■ Content

The initiative is examining how well reusable foldable containers protect products during transportation, are handled at manufacturing plants, support work efficiency at distribution bases, resolve store issues and contribute to sales. The initiative is also scrutinizing the structure of the foldable containers.

■ Examination period

July 6 through December 31

■ Implementation store

Cainz Minami-Sunamachi SUNAMO Store (the number of implementation stores is scheduled to increase)

■ Number of foldable containers used

About 10,000 containers/month

First Initiative Formulated as a Result of 01KAO

This is the first initiative that has been realized because of the 01KAO (Zero-One Kao), a system launched in July 2021 for all Kao Group employees to publicly solicit ideas from each employee in order to commercialize them or use them for in-house restructuring. Kao has set "maximize the power and potential of employees" as one of its policy objectives of the Mid-term Plan K25, and 01KAO plays a large role in fulfilling the objective.

In addition, the Kao Group established its ESG strategy, the Kirei Lifestyle Plan in April 2019. The foldable container initiative contributes to the key leadership action theme of "Decarbonization" in the Kirei Lifestyle Plan. Kao will continue to integrate its ESG strategy into its management practices and develop its business. It will also aim to provide better products and services for consumers and society while working toward its purpose, "To realize a Kirei World in which all life lives in harmony."

Company Profiles

■ Kao Corporation

Representative:

Yoshihiro Hasebe, Representative Director, President and Chief Executive Officer

Address:

1-14-10 Nihonbashi Kayabacho, Chuo-ku, Tokyo, Japan

Established:

May 21, 1940 (founded June 19, 1887)

No. of employees (consolidated):

33,507 (as of December 31, 2021)

Business description:

Consumer products businesses, including Hygiene & Living Care, Health & Beauty Care, Life Care, and Cosmetics, and the Chemical business to meet the needs of industry.

■ Cainz Corporation

Representative:

Hiromasa Tsuchiya, Chairman and Representative Director

Masayuki Takaya, President and Chief Executive Officer

Address:

1-2-1 Wasedanomori, Honjo-shi, Saitama, Japan

Established:

March 1, 1989

No. of employees:

12,995 (as of February 28, 2022)

Business description:

Home improvement center chain management

- < Related Information >
- Kao Sustainability website https://www.kao.com/global/en/sustainability/
- Kao launches new ESG Strategy "Kirei Lifestyle Plan" to support consumer lifestyle changes https://www.kao.com/global/en/news/sustainability/2019/20190422-001/
- Kao's New Challenges for the Future: Accelerating Purposeful Business Commitment with ESG https://www.kao.com/global/en/news/business-finance/2019/20190926-001/
- Cainz Corporation website https://www-cainz-co-jp.translate.goog/? x tr sl=ja& x tr tl=en& x tr hl=ja

About the Kirei Lifestyle Plan

Over the past 130 years, Kao has worked to improve people's lives and help them realize more sustainable lifestyles—a Kirei Lifestyle. The Japanese word 'kirei' describes something that is clean, well-ordered and beautiful, all at the same time. The Kao Group established its ESG strategy, the Kirei Lifestyle Plan in April 2019, which is designed to deliver the vision of a gentler and more sustainable way of living. By 2030, Kao aims to empower at least 1 billion people, to enjoy more beautiful lives and have 100% of its products leave a full lifecycle environmental footprint that science says our natural world can safely absorb.

For more information please, click https://www.kao.com/global/en/sustainability/

About Kao

Kao creates high-value-added products and services that provide care and enrichment for the life of all people and the planet. Through its portfolio of over 20 leading brands such as *Attack, Bioré, Goldwell, Jergens, John Frieda, Kanebo, Laurier, Merries, and Molton Brown*, Kao is part of the everyday lives of people in Asia, Oceania, North America, and Europe. Combined with its chemical business, which contributes to a wide range of industries, Kao generates about 1,420 billion yen in annual sales. Kao employs about 33,500 people worldwide and has 135 years of history in innovation. Please visit the Kao Group website for updated information.

https://www.kao.com/global/en/